

# Non-co-operative game theory

## Lecture 5

November 10, 2015

# Games of perfect information in extensive form

Games of (perfect information) in extensive form.

- Timing of moves and sequential structure of the game are important.
- When a player makes a move s/he knows the history of the game.
- Pay-offs are got only when the game ends.
- These games can be represented graphically as game trees.

## Example

What difference does the order of moves make?

Two players choose simultaneously actions from the positive real line.

Player  $i$ 's pay-off is  $a_i(c + a_j - a_i)$ .

From the FOC one gets the reaction function  $a_i = \frac{c+a_j}{2}$ .

Symmetric equilibrium is  $a_1^* = a_2^* = c$ .

## Example

Assume now that player 1 moves first, player 2 observes player 1's move and then makes his/her choice.

Player 2 chooses  $a_2 = \frac{c+a_1}{2}$ .

Player 1 can foresee this and maximises  $a_1 \left( c + \frac{c+a_1}{2} - a_1 \right)$ .

From the FOC one gets  $a_1^* = \frac{3}{2}c$  and then  $a_2^* = \frac{5}{4}c$ .

## Definition

Definition. An extensive form game.

An extensive form game consists of

1. A finite set of players  $N$ .
2. A set of actions  $A$ .
3. A set of histories  $X$  where  $\emptyset \in X$  and each  $\emptyset \neq x \in X$  is  $x = (a_1, a_2, \dots, a_k)$  for  $a_i \in A$ , and  $(a_1, a_2, \dots, a_k) \in X \setminus \emptyset$ . Let  $A(x)$  be the set of action available to player whose turn it is to move after history  $x$ .
4. A probability distribution  $\pi$  on actions  $A(\emptyset)$ . These are the chance moves (by Nature).
5. A set of end nodes  $E = \{x \in X : (x, a) \notin X, a \in A\}$ .

## Definition

6. A function  $i : X \setminus (E \cup \emptyset) \rightarrow N$  that tells whose turn it is to move. The set of nodes where it is player  $i$ 's turn to move is denoted  $X_i$ .
7. A partition  $I$  of the histories  $X \setminus (E \cup \emptyset)$  such that if  $x$  and  $x'$  belong to the same element of the partition then i)  $i(x) = i(x')$ , and ii)  $A(x) = A(x')$ . Information set containing  $x$  is denoted  $I(x)$ . Information set where it is player  $i$ 's turn to move are denoted by  $I_i$ .
8. For each player  $i$  a von Neumann-Morgenstern utility function  $u_i : E \rightarrow \mathbb{R}$ .

## Definition

Definition. Strategy.

In an extensive form game a strategy is a complete description what to do in each information set.

# Games of perfect information in extensive form



- In particular a strategy has to tell what to do even after histories that are not reached in equilibrium.
- When each information set contains exactly one history we have a game of perfect information.
- In this the rest of the game at any information set constitutes a new game; a subgame of the original game.
- Any finite extensive form game of perfect information possesses a pure strategy Nash-equilibrium that can be solved by backward induction.
- These equilibria are subgame perfect Nash-equilibria.
- A subgame perfect Nash-equilibrium is such that it induces a Nash-equilibrium in every subgame of the original game.
- This is the major refinement of Nash-equilibrium, and the prediction of outcome in extensive form games of perfect information.

# Games of perfect information in extensive form

- $N = \{1, 2\}$ ,  $A = \{L, R, l, r\}$ ,  $X = \{\emptyset, L, R, Ll, Lr\}$ ,  
 $E = \{R, Ll, Lr\}$ ,  $i(\emptyset) = 1, i(L) = 2$ ,  $I = \{\{L\}\}$ .
- $u_1(R) = 1, u_1(Ll) = 0, u_1(Lr) = 2,$   
 $u_2(R) = 2, u_2(Ll) = 0, u_2(Lr) = 1.$
- There are two Nash-equilibria in the above game:  $(R, l)$  and  $(L, r)$ .
- The first one is not subgame perfect.

# Games of perfect information in extensive form

- Centipede game where 2 players can move Down or Continue.
- [http://en.wikipedia.org/wiki/Centipede\\_game](http://en.wikipedia.org/wiki/Centipede_game)
- [http://www.econport.org/econport/request?page=man\\_gametheory](http://www.econport.org/econport/request?page=man_gametheory)
- In the unique subgame perfect Nash-equilibrium they always move Down.

## Example

Example. Durable goods monopoly.

Monopoly sells durable good.

Two periods and discounting by factor  $\delta$ .

Life time valuations of consumers uniform on  $[0, 1]$ .

Measure unity of consumers.

If a consumer with valuation  $v$  gets the good in period  $t \in \{0, 1\}$  at price  $p$  s/he gets utility  $\delta^t(v - p)$ .

Marginal cost of production zero.

## Example

Only high valuation consumers buy in SPE in the first period.  
Assume that in the second period highest remaining valuation is  $v_0$ .

Last period objective is  $\max_{p_1} p_1 (v_0 - p_1)$ .

Optimal choice is  $p_1 = \frac{v_0}{2}$ .

If the first period price is  $p_0$  then consumer with valuation  $v_0$  is indifferent between buying and waiting if

$$v_0 - p_0 = \delta \left( v_0 - \frac{v_0}{2} \right)$$

from which

$$v_0 = \frac{2p_0}{2 - \delta}$$

## Example

Monopoly's problem is to choose  $p_0$  to maximise

$$p_0 \left( 1 - \frac{2p_0}{2-\delta} \right) + \delta \left( \frac{2p_0}{2-\delta} - \frac{p_0}{2-\delta} \right) \frac{p_0}{2-\delta}$$

Taking the FOC and solving

$$p_0 = \frac{(2-\delta)^2}{8-6\delta}$$

In the SPE monopoly set prices  $p_0 = \frac{(2-\delta)^2}{8-6\delta}$  and  $p_1 = \frac{2-\delta}{8-6\delta}$  and gets profit  $\frac{(1-\frac{\delta}{2})^2}{4-3\delta} < \frac{1}{4}$ .

## Example

Stackelberg competition.

Same setting as in Cournot-competition but firm 1 moves first.

It knows that firm 2 chooses  $q_2 = \frac{1-q_1}{2}$ .

Incorporating this into its objective firm 1 maximises

$$q_1 \left( 1 - q_1 - \frac{1-q_1}{2} \right).$$

From the FOC one can solve  $q_1^* = \frac{1}{2}$  and  $q_2^* = \frac{1}{4}$ .

Firm 1's action set is  $S_1 = \mathbb{R}_+$ .

Firm 2's action set is the function space  $F = \{f : \mathbb{R}_+ \rightarrow \mathbb{R}_+\}$ .