

# Game theory lecture 3

September 16, 2012

## Non-cooperative and cooperative games

- In non-co-operative games the focus is on individual players and their actions.
- In co-operative games one does not consider what individual players do; quite to the contrary the main role is played by a function that tells the worth of each coalition.
- The focus of this course is non-co-operative games.

## Normal form games and extensive form games

- This is a classification of non-co-operative games.
- In normal form games the players can be thought to choose their actions simultaneously.
- In extensive form games the sequential structure of the strategic situations is important.
- We start with normal form games.
- Sometimes a distinction between static games and dynamic games is made when referring to the normal form games and extensive form games, but it is slightly misleading.

## Games with complete and incomplete information

- This classification pertains to non-cooperative games.
- It makes a huge difference whether there is complete information or whether the players do not know some relevant aspects of their opponents.
- Games of incomplete information are considered in the latter part of the course.

## Example1.

- You are buying a second-hand bicycle.
- You value it at 100 euros.
- The seller values it at 50 euros.
- You offer 50 euros.
- The seller asks 100 euros.
- How does the situation end?
- You would like to commit not to offer anything more than 50 euros. How can you commit?

## Example2.

- It used to be the case in New York (and might still be) that a new owner of a rent-controlled apartment house could evict one of the tenants so as to live in the building him/herself.
- But this right actually turned into a right to evict everybody.
- The new owner can offer the first tenant a choice between being evicted or leaving voluntarily and getting 100 dollars as a go-away gift.
- The s/he can make the same offer to the next tenant.

## Example3.

- Bicycles can be good or bad.
- The owners know the condition of their bikes.
- A good bike is worth 100 euros and a bad bike worth 15 euros.
- A person comes to you and offers to sell his/her bike for 90 euros.
- What do you infer about the conditions of the bike?

## Example4.

- The Finnish government aims to raise the taxation of entrepreneurs.
- The entrepreneurs claim/threaten to move to Estonia (Kauppalehti September the 8th 2011).
- Is the threat credible?
- Is moving to Estonia the optimal response?



## Example5.

- There are 100 parking lots in the city centre.
- Each morning 105 drivers come/would like to come to the centre around 8 o'clock for work.
- What is going to happen?

## Example6.

- On Thursday the residents of Santa Fe want to go to El Faro bar.
- But they only want to go there if less than 60% of them show up.
- If more than 60% show up the bar is too crowded and everyone would rather be at home watching tv and drinking beer.
- If everyone uses the same strategy everyone ends up doing what they would not like to do.

## Example7.

- After a long construction work there are two routes available to the residents of A to go to B.
- Both routes are equally good and the residents want to choose the route chosen by the minority to avoid congestion.
- What happens?

## Example8.

- Citizens may vote for one of the two presidential candidates.
- Each citizen has his or her favourite whom s/he would like to see elected.
- Voting is costly, though; one has to go some distance to vote and there is all kinds of hassle to be expected.
- Besides if everyone else votes the chance that one's vote has any effect is practically zero.
- Why do people vote?

- Let us try to model and solve some of the above problems later on once we have learned some techniques.
- Next we go through some standard examples of games.
- Most of them can be found in the text book.
- Notice that Osborne does not assume von Neumann-Morgenstern preferences or preferences of expected utility form until he studies mixed strategies on page 102.
- The reader may not notice this fact; it does not matter much since Osborne only deals with pure strategies in the beginning of the book.
- I, however, assume that the preferences are of von Neumann-Morgenstern type from the outset.

## Example1. Prisoners' dilemma

	<i>C</i>	<i>D</i>
<i>C</i>	2,2	0,3
<i>D</i>	3,0	1,1

- Player1 chooses the row and player2 the column.
- The first number in each cell denotes player1's pay-off, and the second number that of player2.
- The players make their choices independently without knowing what the other player chooses.

## Example2. Battle of the sexes

	<i>Bo</i>	<i>Ba</i>
<i>Bo</i>	2,1	0,0
<i>Ba</i>	0,0	1,2

## Example3. Stag hunt

	<i>S</i>	<i>H</i>
<i>S</i>	2,2	0,1
<i>H</i>	1,0	1,1



**Example 4.** Hawk and dove

	<i>H</i>	<i>D</i>
<i>H</i>	$(v - c)/2, (v - c)/2$	$v, 0$
<i>D</i>	$0, v$	$v/2, v/2$

where we assume that  $v > c$ .

## Example5.

	<i>L</i>	<i>R</i>
<i>U</i>	2,1	0,0
<i>M</i>	1,1	2,2
<i>D</i>	0,4	3,3

## Example6.

	<i>L</i>	<i>R</i>
<i>U</i>	1,1	0,0
<i>M</i>	1,1	2,1
<i>D</i>	0,0	2,1

# Examples of normal form games

**Example7.** Co-ordination game

	<i>a</i>	<i>b</i>
<i>a</i>	9,9	0,0
<i>b</i>	0,0	1,1

**Example8.**

	<i>a</i>	<i>b</i>
<i>a</i>	9,9	0,8
<i>b</i>	8,0	7,7

# Dominance

- Which are plausible outcomes? Why?
- One principle is dominance. There are two types.
- Strict dominance and weak dominance.
- One should expect that a strictly dominated action is never chosen.
- One could iteratively remove all strictly dominated actions but this does not typically lead to a unique outcome.
- Iteratively moving weakly dominated actions may lead to different outcomes depending on the order of removal.
- The bottom line is that no form of iteratively removing dominated actions/strategies provides a foundation for a solution to games.
- To consider iterative dominance arguments, and to proceed anyway, we first need to carefully formalise what a normal form game is.

**Normal form representation.** A normal form game is given by  $\Gamma = (N, \{A_i\}_{i \in N}, \{u_i\}_{i \in N})$  where  $N = \{1, \dots, n\}$  is the set of players,  $A_i$  is player  $i$ 's set of actions and  $u_i$  is his/her utility function,  $u_i : \times_{i \in N} A_i \rightarrow \mathbb{R}$ .

**Strict dominance.** In a normal form game  $\Gamma = (N, \{A_i\}_{i \in N}, \{u_i\}_{i \in N})$  action  $a_i \in A_i$  is strictly dominated if there is a different action  $a'_i \in A_i$  such that  $u_i(a_i, a_{-i}) < u_i(a'_i, a_{-i})$  for all actions of other players  $a_{-i} \in \times_{j \neq i} A_j$ .

**Weak dominance.** In a normal form game

$\Gamma = (N, \{A_i\}_{i \in N}, \{u_i\}_{i \in N})$  action  $a_i \in A_i$  is weakly dominated if there is a different action  $a'_i \in A_i$  such that  $u_i(a_i, a_{-i}) \leq u_i(a'_i, a_{-i})$  for all actions of other players  $a_{-i} \in \times_{j \neq i} A_j$ , and  $u_i(a_i, a_{-i}) < u_i(a'_i, a_{-i})$  for at least one profile of actions of other players  $a_{-i} \in \times_{j \neq i} A_j$ .

- The solution concept that is adopted is (surprise, surprise) that of Nash- equilibrium.

**Nash equilibrium.** In a normal form game

$\Gamma = (N, \{A_i\}_{i \in N}, \{u_i\}_{i \in N})$  an action profile

$a = (a_1, \dots, a_n) \in \times_{i \in N} A_i$  is a Nash equilibrium if

$u_i(a_i, a_{-i}) \geq u_i(a'_i, a_{-i})$  for all  $a'_i \in A_i$  and for all  $i \in N$ .

- One of the advantages of Nash-equilibrium is that it usually exists in situations of interest.
- One of the disadvantages is that there are typically a multiplicity of them.

# Solving games

- Let us consider a couple of cases where one can use dominance.

	<i>a</i>	<i>b</i>	<i>c</i>	<i>d</i>	<i>e</i>
<i>A</i>	3,1	4,4	9,0	7,4	2,5
<i>B</i>	10,6	3,6	9,2	8,2	3,3
<i>C</i>	2,1	2,1	4,2	9,2	9,4
<i>D</i>	7,2	0,5	3,8	8,8	3,9

- If only strict dominance is allowed we get

	<i>a</i>	<i>b</i>	<i>e</i>
<i>A</i>	3,1	4,4	2,5
<i>B</i>	10,6	3,6	3,3
<i>C</i>	2,1	2,1	9,4
<i>D</i>	7,2	0,5	3,9



- If also weak dominance is allowed we get

	$b$	$e$
$A$	4,4	2,5
$B$	3,6	3,3
$C$	2,1	9,4

# Solving games

- Guess  $\frac{2}{3}$  of the average.
- Each of you can choose a number between 0 and 100.
- We calculate the average of that number.
- Then we take  $\frac{2}{3}$  of the average.
- The person whose guess is closest to this magnitude gets a prize.
- It is clear that all choices that are larger than 67 are strictly dominated.
- Once this is understood it is evident that all choices that are larger than 45 are strictly dominated.
- Going on like this one notes that all choices that are different from zero are strictly dominated.

# Solving games

- A curious example about strict dominance.
- Let the set of players be  $N = \{1, 2\}$ , the action sets  $A_1 = A_2 = [0, 1]$  and the utility functions  $u_i : A_i \times A_j \rightarrow \mathbb{R}$

$$u_i(x, y) = x \text{ if } x < 1$$

$$u_i(1, y) = 0 \text{ if } y < 1$$

$$u_i(1, 1) = 1$$

- Each action except 1 is strictly dominated, and  $(1, 1)$  is the unique Nash- equilibrium.
- Eliminating all actions  $A_i \setminus \{1, x\}$   $x < 1$ , gives the following 2x2 game

	1	x
1	1, 1	0, x
x	x, 0	x, x