

Understanding and Changing Behaviour: Theories and Techniques

Susan Michie

Professor of Health Psychology
Director of Centre for Behaviour Change
University College London



 @SusanMichie

Social Psychology Conference, Finland, 2014



This talk

1. Social Psychology and Health
2. Behaviour Change: principles and challenges
3. Designing interventions: theory and techniques
4. Illustration: digital interventions

Social Psychology Models applicable to addressing health issues

- Multilevel
 - Influences at one level interact with those at others
- Applicable in multiple contexts
 - Rather than domain specific
- Strengthened by experimentally testing in an applied context, such as health
 - E.g. cognitive dissonance theory, social comparison theory, self-affirmation theory, theory of reasoned action

Klein et al, *Pers & Social Psych Rev*, 2014

However

- Of 467 studies
 - in *Pers & Soc Psych Bull*, *J Pers & Soc Psych* in 2012
- only **3.2% addressed health**-related topics

Klein et al, *Pers & Social Psych Rev*, 2014

What is holding back social psychology's contribution to health?

- Methodological
 - E.g. infrequent measurement of **behaviour**
 - *JPSP* – measurement of observable behaviour as outcome decreased from **80%** of studies in mid-70's to **20% in 2006**
 - Attention shifted to intra-psychic antecedents of behaviour
 - Future: Sensor technology provides huge potential to measure behaviour in real-time and real contexts
- Disciplinary norms and practices
 - E.g. **limited** emphasis on **interdisciplinary** research
- Translational focus
 - Limited consideration of what it would take to translate findings and **theory into practice and policy**



Michie et al, Moving from Theory to Practice and Back in Social and Health Psychology, *Health Psychology*, 2014

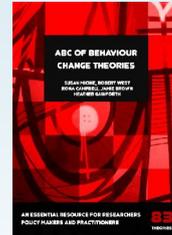
Social Psychology is strong in theory: Applying theory to interventions

- Theory: How things **relate** to each other
 - 'things' - behaviours, thoughts, emotions, environmental and social variables
- In relation to **interventions ...**
 - How they **"work"**
 - mechanisms of action
 - 'mediators'
 - Why they **vary**
 - across population, setting, type of target
 - 'moderators' or 'modifying variables'



Applying theory to changing behaviour

- Apply formal theory
 - 83 theories of behaviour change identified in cross-disciplinary review
 - www.behaviourchangetheories.com
 - Davis et al, 2014, *Health Psychology Review*
 - Theory Coding Scheme,
 - Michie & Prestwich, 2010, *Health Psychology*



OR

- Use an integrative theoretical framework
 - Behaviour Change Wheel
 - www.behaviourchangewheel.com
 - Michie et al, 2011, *Implementation Science*

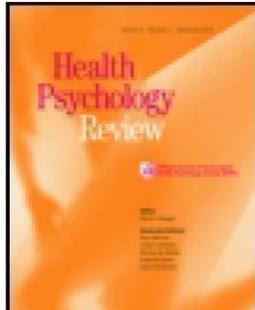


What formal theories?

- Interventions to change health-related behaviours often not explicitly based on theory
- The range of theories drawn on is limited
- For example,
 - A review of 1000 interventions to increase physical activity (Prestwich et al, 2014, *Health Psychology Review*) found that 40% were based on theory i.e. **almost half did not use a theory**
 - Theories dominated: Social Cognitive Theory (n=59) & TransTheoretical Model (n=58)
 - All other theories: n=45

Are there potentially useful theories that are under-used?





Health Psychology Review

Publication details, including instructions for authors and subscription information:

<http://www.tandfonline.com/loi/rhpr20>

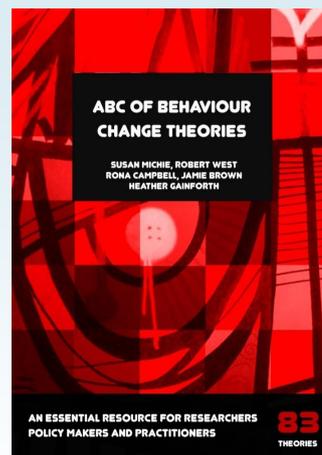
Theories of behaviour and behaviour change across the social and behavioural sciences: a scoping review

Rachel Davis^a, Rona Campbell^b, Zoe Hildon^a, Lorna Hobbs^a & Susan Michie^a

Cross-disciplinary literature review with Advisory group from psychology, sociology, anthropology and economics

Findings

- 83 theories
 - Summary of original description
 - List of constructs
 - 1738; mean 19, range 5-84
 - Network diagram of source theories
 - Future: Searchable website



Davis et al, *Health Psychology Review*, 2014
 Michie et al, www.behaviourchangetheories.com, 2014

- | | |
|-----------------------------------------------------------------------|-----------------------------------------------------------------------------------------------|
| 1. Action Theory Model of Consumption | 22. Goal-Framing Theory |
| 2. Affective Events Theory | 23. Goal Setting Theory |
| 3. Aids Risk Reduction Model | 24. Health Action Process Approach |
| 4. Behavioural-Ecological Model of Adolescent Aids Prevention | 25. Health Behaviour Goal Model |
| 5. CEOS Theory | 26. Health Behaviour Internalisation Model |
| 6. Change Theory | 27. Health Belief Model |
| 7. Classical Conditioning | 28. Health Promotion Model |
| 8. COM-B System | 29. I-Change Model |
| 9. Consumption as Social Practices | 30. Information-Motivation-Behavioural Skills Model |
| 10. Containment Theory | 31. Information-Motivation-Behavioural Skills Model of Adherence |
| 11. Control Theory | 32. Integrated Theoretical Model for Alcohol and Other Drug Abuse Prevention |
| 12. Differential Association Theory | 33. Integrated Theory of Drinking Behaviour |
| 13. Diffusion of Innovations | 34. Integrated Theory of Health Behaviour Change |
| 14. Ecological Model for Preventing Type 2 Diabetes in Minority Youth | 35. Integrative Model of Behavioural Prediction |
| 15. Extended Information Processing Model | 36. Integrative Model of Factors Influencing Smoking Behaviour |
| 16. Extended Parallel Processing Model | 37. Integrative Model of Health Attitude and Behaviour Change |
| 17. Feedback Intervention Theory | 38. Integrative Model of Factors Influencing Smoking And Attitude And Health Behaviour Change |
| 18. Focus Theory of Normative Conduct | 39. Model of Pro-Environmental Behaviour |
| 19. General Theory of Crime | 40. Motivation-Opportunities-Abilities Model |
| 20. General Theory of Deviant Behaviour | 41. Needs-Opportunities-Abilities Model |
| 21. Goal Directed Theory | 42. Norm Activation Theory |

- | | |
|-----------------------------------------------|------------------------------------------------------|
| 43. Operant Learning Theory | 64. Social Consensus Model of Health Education |
| 44. Precaution Adoption Process Model | 65. Social Development Model |
| 45. Pressure System Model | 66. Social Ecological Model of Behaviour Change |
| 46. PRIME Theory | 67. Social Ecological Model of Walking |
| 47. Problem Behaviour Theory | 68. Social Identity Theory |
| 48. Prospect Theory | 69. Social Influence Model of Consumer Participation |
| 49. Protection Motivation Theory | 70. Social Learning Theory |
| 50. Prototype Willingness Model | 71. Social Norms Theory |
| 51. Rational Addiction Model | 72. Systems Model of Health Behaviour Change |
| 52. Reflective Impulsive Model | 73. Technology Acceptance Model 1, 2 & 3 |
| 53. Regulatory Fit Theory | 74. Temporal Self-Regulation Theory |
| 54. Relapse Prevention Model | 75. Terror Management Theory |
| 55. Risk as Feelings Theory | 76. Terror Management Health Model |
| 56. Self-Determination Theory | 77. Theory of Interpersonal Behaviour |
| 57. Self-Efficacy Theory | 78. Theory of Normative Social Behaviour |
| 58. Self-Regulation Theory | 79. Theory of Planned Behaviour |
| 59. Six Staged Model of Communication Effects | 80. Theory of Triadic Influence |
| 60. Social Action Theory (1) | 81. Transcontextual Model of Motivation |
| 61. Social Action Theory (2) | 82. Transtheoretical Model of Behaviour Change |
| 62. Social Change Theory | 83. Value Belief Norm Theory |
| 63. Social Cognitive Theory | |

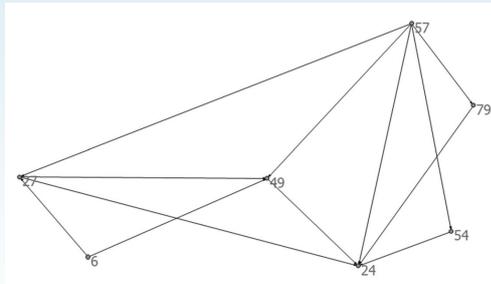
State of formal theories

- Theories
 - often **poorly described**
 - most are **partial** accounts
 - 3 of the 83 identified set out to be integrative
 - much overlap
- Constructs
 - often **poorly described**
 - many appear the same or **similar**
 - lack of correspondence between **labels and definitions**
 - **relationships** between them poorly specified

Example of construct list: Social Cognitive Theory (Bandura, 1986)

- Triadic reciprocity
 - Behaviour
 - Personal and cognitive factors
 - Environment
- Basic capabilities
 - Symbolising capability
 - Forethought capability
 - Vicarious capability
 - Self-regulatory capability
 - Self-reflective capability
 - Perceived self-efficacy

Example of network analysis: Health Action Process Approach (Schwarzer, 1992; 2008)



- 24. HAPA
- 27. Health Belief Model
- 49. Protection Motivation Theory
- 54. Relapse Prevention Model
- 57. Self-efficacy Theory
- 79. Theory of Planned Behaviour

How well is theory applied?

- Theory Coding Scheme: Reliable scale of 19 items covering ...
 1. Whether theory mentioned
 2. How theory is directly used in intervention design
 3. How theory indirectly influenced intervention via tailoring or participant selection
 4. How theory explains intervention effects
 5. How theory informs future theory development

Michie et al, *Health Psychology*, 2010

Review of interventions Prestwich et al, 2014

- Of 56% (107 of 190) studies explicitly reporting theory
 - Theory was used partially and inconsistently e.g.



- 90% studies: behaviour change techniques not linked to theoretical constructs
- 91% studies: constructs not targeted by behaviour change techniques

Conclusions: Davis and Prestwich reviews

- There are many (>83) theories to choose from
 - But the field is dominated by a very few
- Most theories are partial accounts
 - 3 of the 83 identified set out to be integrative
- Application of theory to intervention design and evaluation is currently poor
 - **There is room for improvement!**

Improving the reporting of theory

Item	Description
Name	What is the name of the theory (including an acronym if appropriate)?
Brief summary	What is the theory about and what are its main propositions?
Scope	What phenomena does the theory seek to explain?
Target	Is the theory about individuals, populations, or social structures (e.g. organisations)?
Type	What broad type of theory is it? (statistical, realist, dynamic, narrative)
Rationale	Why is the theory needed and how does the theory improve on any previous theories?
Constructs	What are the elements of the theory, indicating in each case whether they are hypothetical constructs?
Relationships	How are the elements of the theory related to each other?
Provenance	What theories does it draw on and how?
Similarity	What theories is this theory most like?
Complementarity	What theories can this one be used alongside?
Operationalisation	How, if at all, are the constructs measured or identified?
Hypotheses	What specific hypotheses does the theory make and how do these differ from other theories?
Uses	What can the theory be used for?



What is a good theory? Nine criteria

Multidisciplinary
consensus, 2014

1. Clarity of constructs
2. Clarity of relationships between constructs
3. Measurability
4. Testability
5. Being explanatory
6. Describing causality
7. Achieving parsimony
8. Generalisability
9. Having an evidence base

Applying theory to changing behaviour

- Apply formal theory
 - 83 theories of behaviour change identified in cross-disciplinary review
 - www.behaviourchangetheories.com
 - Davis et al, 2014, *Health Psychology Review*

OR

- Use integrative theoretical framework
 - COM-B/ Behaviour Change Wheel
 - www.behaviourchangewheel.com
 - Michie et al, 2011, *Implementation Science*



Working with other disciplines

Understand target behaviour

1. Define problem in behavioural terms
2. Select target behaviour (what you will change to address the problem)
3. Specify target behaviour (what, where, when, how, with whom, in what context...)
4. Understand what needs to change to achieve target behaviour (COM-B and TDF)

Design intervention

- Identify:
5. Intervention functions
 6. Behaviour Change Techniques

Deliver intervention

- Select:
7. Mode of delivery
 8. Policy categories

Understand the behaviour **in context**

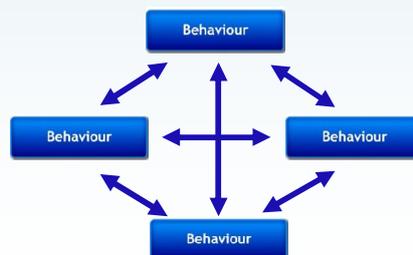
- **Why** are behaviours as they are?
- **What needs to change** for the desired behaviour/s to occur?



- Answering this is helped by a model of behaviour
 - COM-B
 - Behaviour is part of a system and itself is a system

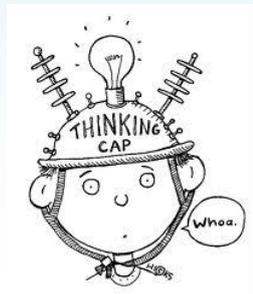
Behavioural interactions

- Each behaviour is part of a larger **system of behaviours** that facilitate and compete with each other
- Understanding the system of behaviours is necessary to identify where best to intervene and how

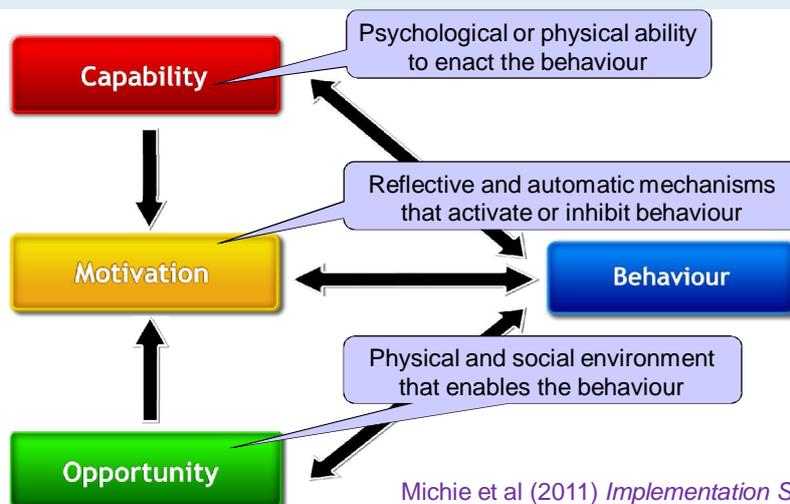


A thought experiment

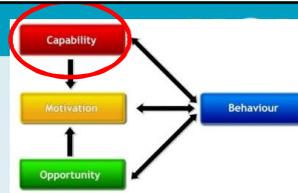
For behaviour to change, what three conditions need to exist?



The COM-B system: Behaviour occurs as an interaction between three necessary conditions

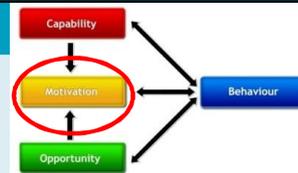


Capability



- An individual's ability to engage in a behaviour in terms of:
 - **Knowing** what to do, how to do it and why it is worth doing
 - Having the necessary **information processing skills** and degree of **self-control**
 - Having the necessary anatomical structures, physical **skills, strength** and **stamina**

Opportunity: “behaviour in context”



- Access to necessary physical and social **resources** for the behaviour to occur
- **Physical** resources consist of:
 - time, finances, materials, prompts
- **Social** resources consist of:
 - social structures, social support, role models, linguistic/conceptual structures

Motivation



- Brain processes that energise and direct behaviour, consisting of
 - **reflective** motivation
 - intentions, plans and evaluations
 - **'automatic'** motivation
 - desires, impulses and inhibitions, emotions, habits

COM-B as a guide to intervening

For positive behaviour change ...

Capability	Enhance:	educate, train, enable
Motivation	Motivate:	persuade, incentivise, coerce, role modelling
Opportunity	Facilitate:	restructure the social and physical environment

Effective principles of behaviour change

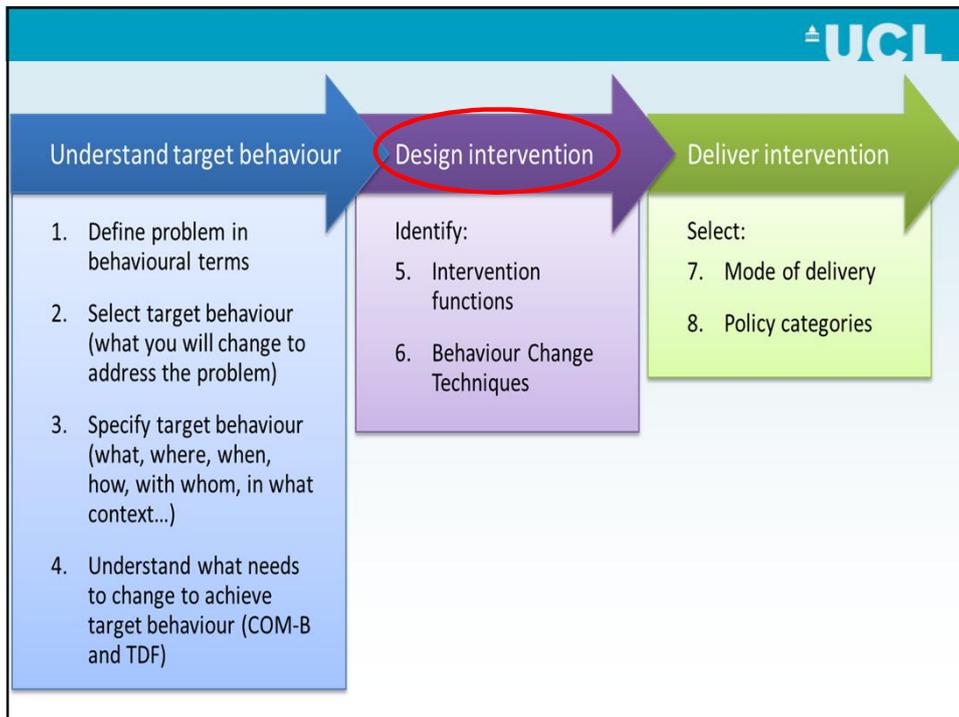
NICE Guidance
for Behaviour
change (2007)

- Maximise **Capability** to regulate own behaviour
 - Develop relevant skills (e.g. goal setting, monitoring, feedback)
 - Develop specific plans to change
- Increase **Motivation** to engage in the desired behaviour
 - Reward change
 - Develop appropriate beliefs
 - E.g. benefits of changing, others' approval, personal relevance, confidence to change
 - Develop positive feelings about changing
- Reduce **Motivation** to continue with the undesired behaviour
- Maximise **Opportunity** to support self-regulation
 - Elicit social support
 - Avoid social and other cues for current behaviour
 - Change routines and environment

NICE
Guidance for
Behaviour
change (2014)

Designing effective interventions

1. **Understand the behaviour** you are trying to change
 - Make a “behavioural diagnosis”
2. Consider the **full range of options** open to you
3. Use a **systematic method** for selecting behaviour change techniques
4. Evaluate interventions so it is possible to **accumulate evidence** to inform future interventions



UCL

Intervening: Consider all the options

- Frameworks make life easier
- Need a framework that is
 - **Comprehensive**
 - So don't miss options
 - **Coherent**
 - So can be used for intervention design
 - **Link to behaviour**
 - Useable by, and useful to, policy makers, service planners and intervention designers
 - Draw on behavioural science

Do we have such a framework?

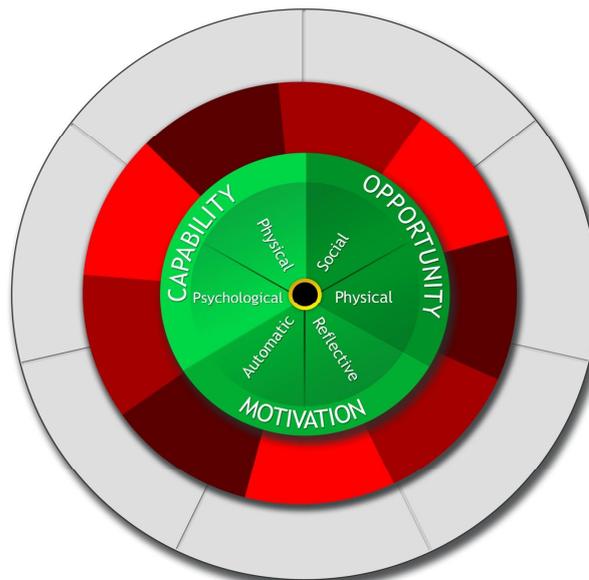
- Systematic literature review identified 19 frameworks of behaviour change interventions
 - related to health, environment, culture change, social marketing etc.
- None met all our three criteria
- So Developed a synthesis of the 19 frameworks

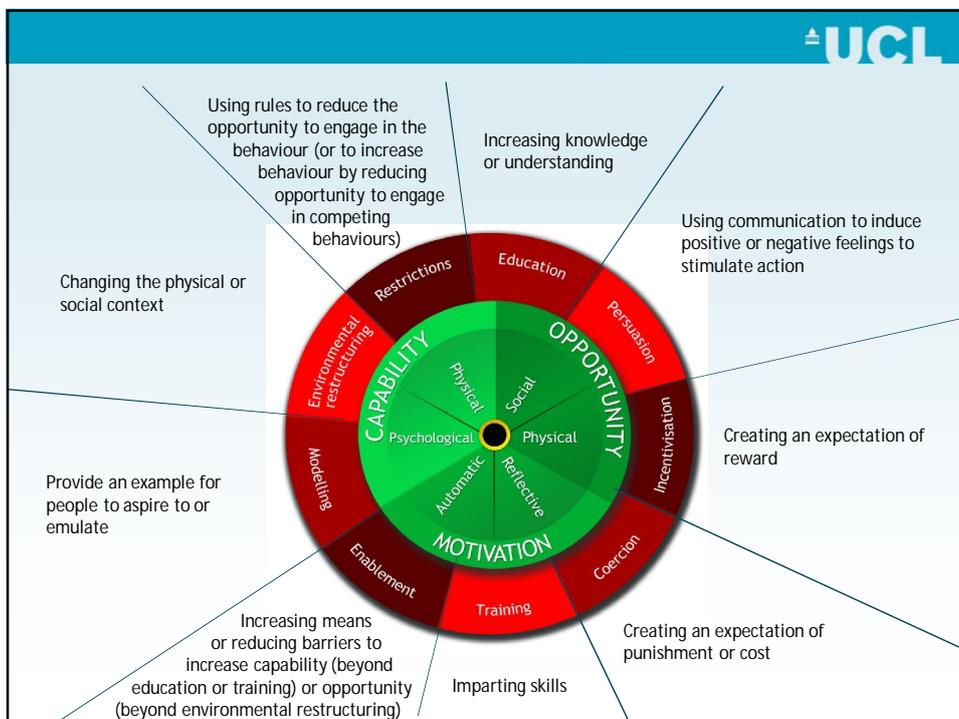
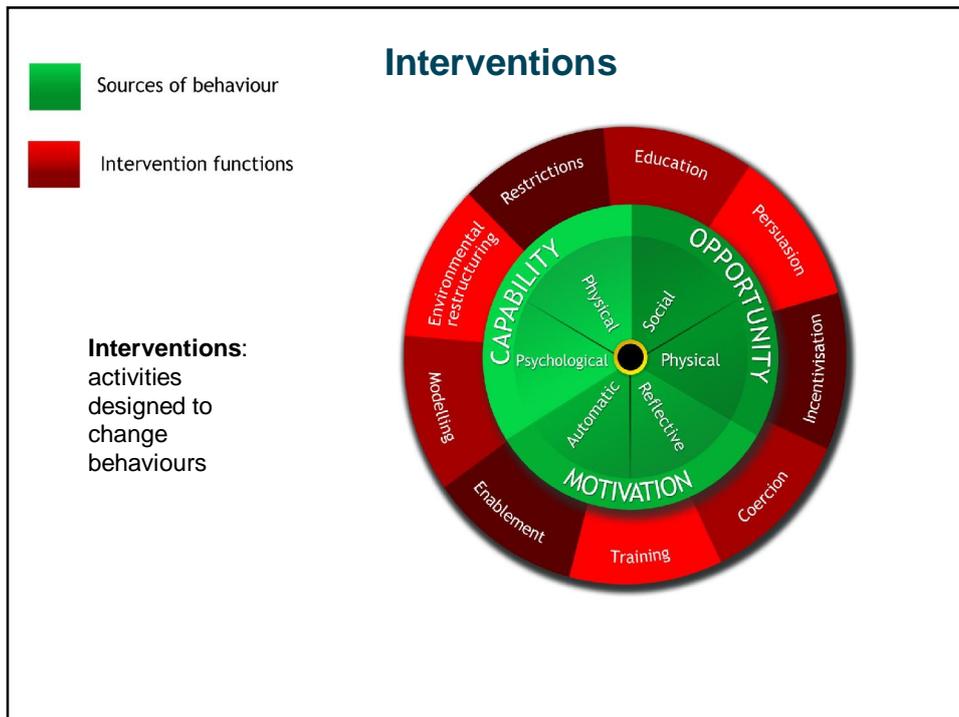
Michie et al (2011) *The Behaviour Change Wheel: a new method for characterising and designing behaviour change interventions*, *Implementation Science*.

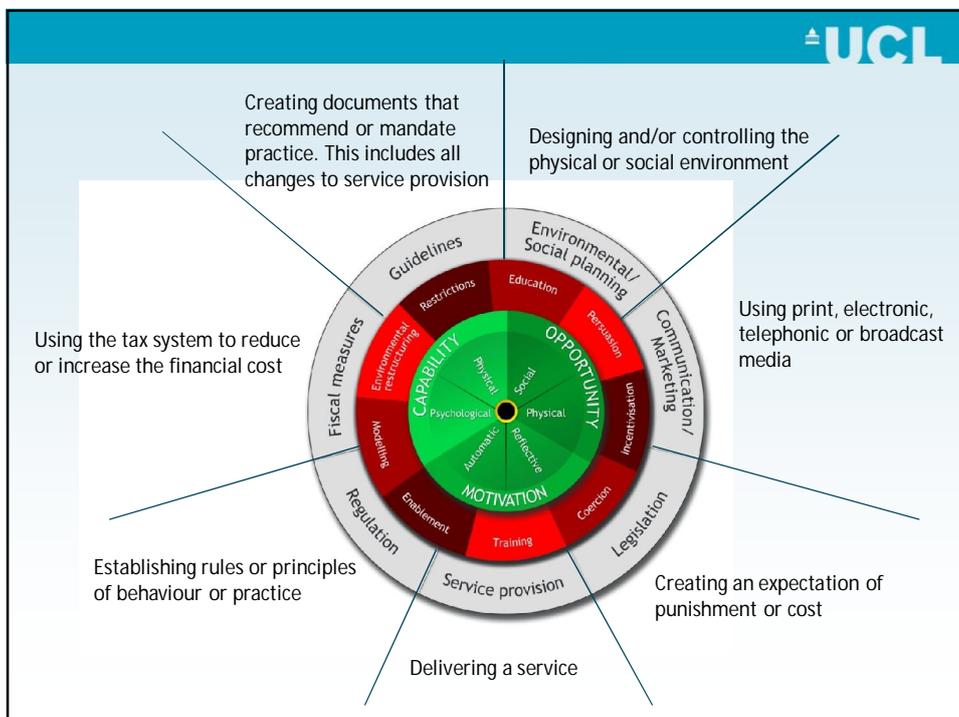
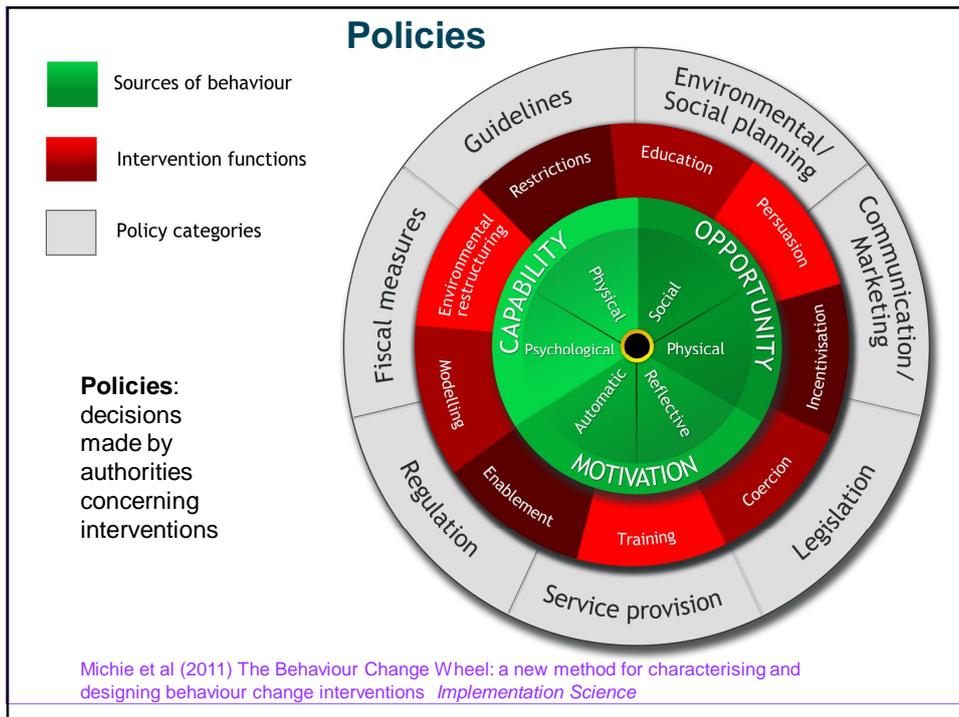


Behaviour at the hub COM-B

- Sources of behaviour
- Intervention functions
- Policy categories

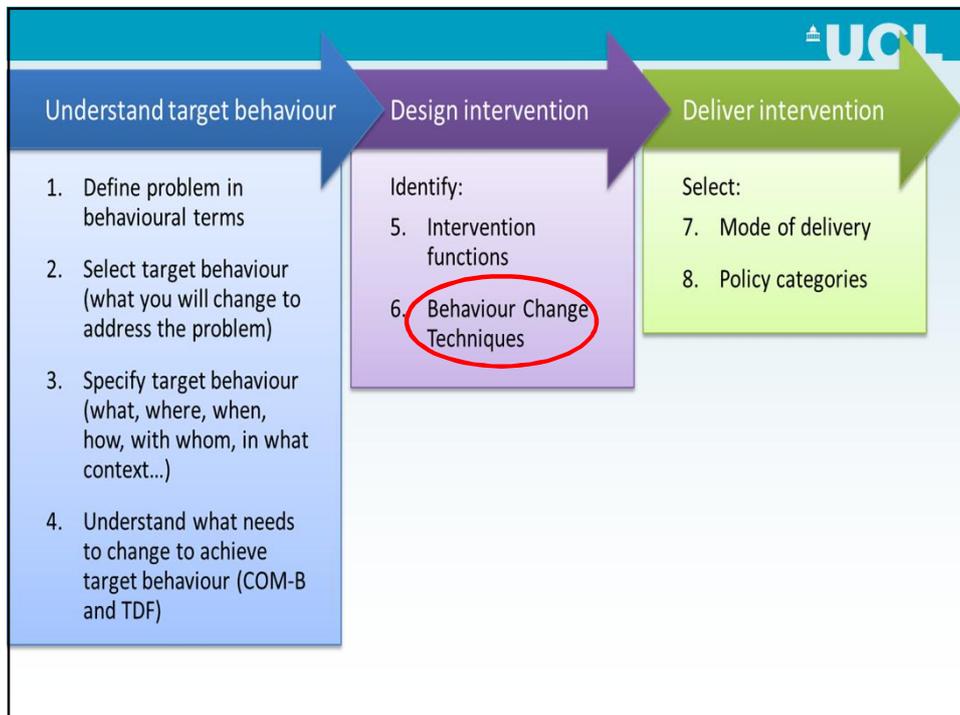






Use the Behaviour Change Wheel to ...

1. **Design** interventions and policies
 - COM-B links to intervention functions links to behaviour change techniques
2. “Retrofit” – **identify** what is in current interventions and policies
3. Provide a framework for **evaluation**
 - How are interventions working?
4. Structure **systematic reviews**



Interventions are complex



- Several, potentially interacting, techniques
- Vary in
 - **delivery** of the intervention
 - the **mode of delivery** (e.g., face-to-face)
 - the **intensity** (e.g., contact time)
 - the **duration** (e.g., number sessions over a given period)
 - characteristics of **those delivering** the intervention
 - characteristics of the **recipients**,
 - characteristics of the **setting** (e.g., worksite)
 - **content** or elements of the intervention

Davidson et al, *Annals of Beh Med*, 2003

Interventions to change behaviour

- Have had variable effects
 - *Cochrane database*
- If we are to improve interventions, need to
 - Unpack the black box of interventions
 - What is in the black box?
 - How do components have their effect?
 - How to use this information to design more effective interventions?



What is in the black box?



- Poor descriptions of interventions
 - Vague and lacking detail
 - Inconsistent and varying terminology
- We need good, clear descriptions
 - Using language that is understood by all
 - Same term used for same component
- Without this, we are limited in our ability to
 - replicate,
 - implement effective interventions,
 - evaluate or
 - improve interventions

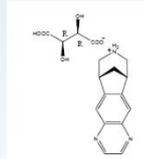
Example of the problem: Descriptions of “behavioural counselling” in two interventions

Title of journal article	Description of “behavioural counseling”
The impact of behavioral counseling on stage of change fat intake, physical activity, and cigarette smoking in adults at increased risk of coronary heart disease	“ educating patients about the benefits of lifestyle change, encouraging them, and suggesting what changes could be made” (Steptoe et al. AJP 2001)
Effects of internet behavioral counseling on weight loss in adults at risk for Type 2 diabetes	“ feedback on self-monitoring record, reinforcement , recommendations for change, answers to questions, and general support” (Tate et al. JAMA 2003)

Biomedicine vs behavioural science ... example of smoking cessation effectiveness

Varenicline *JAMA, 2006*

- **Intervention content**



- **Mechanism of action**
 - Activity at a subtype of the nicotinic receptor where its binding produces agonistic activity, while simultaneously preventing binding to $\alpha 4 \beta 2$ receptors

Behavioural counselling
Cochrane, 2005

- **Intervention content**
 - Review smoking history & motivation to quit
 - Help identify high risk situations
 - Generate problem-solving strategies
 - Non-specific support & encouragement
- **Mechanism of action**
 - *None mentioned*

New methodology: describe content in terms of behaviour change techniques (BCTs)

- “Active ingredients” within the intervention designed to change behaviour
- They are
 - observable,
 - replicable and
 - discrete, low-level components of an intervention that on their own have potential to change behaviour
- Can be used alone or in combination with other BCTs

An early reliable taxonomy to change frequently used behaviours

1. General information
2. Information on consequences
3. Information about approval
4. Prompt intention formation
5. Specific goal setting
6. Graded tasks
7. Barrier identification
8. Behavioural contract
9. Review goals
10. Provide instruction
11. Model/ demonstrate
12. Prompt practice
13. Prompt monitoring
14. Provide feedback

Involves detailed planning of what the person will do including, at least, a very specific definition of the behaviour e.g., frequency (such as how many times a day/week), intensity (e.g., speed) or duration (e.g., for how long for). In addition, at least one of the following contexts i.e., where, when, how or with whom must be specified. This could include identification of sub-goals or preparatory behaviours and/or specific contexts in which the behaviour will be performed.

22. Prompt self-talk
23. Relapse prevention
24. Stress management
25. Motivational interviewing
26. Time management

The person is asked to keep a record of specified behaviour/s. This could e.g. take the form of a diary or completing a questionnaire about their behaviour.

Abraham & Michie, 2008, *Health Psychology*

“Taxonomies” of BCTs

- Physical activity/healthy eating/mixed : 26 BCTs
Abraham & Michie , 2008
- Physical activity & healthy eating: 40 BCTs
Michie et al, Psychology & Health, 2011
- Smoking cessation: 53 BCTs
Michie et al, Annals behavioural Medicine, 2013
- Reducing excessive alcohol consumption: 42 BCTs
Michie et al, Addictive Behaviors, 2011
- Condom use: 12 BCTs
Abraham et al, Annals of Behavioral Medicine, 2013
- General behaviour change: 137 BCTs
Michie et al, Applied Psychology: An International Review, 2008
- Competence framework: 89 BCTs
Dixon & Johnston, 2011

93 item BCT Taxonomy v1,
Annals of Behavioral Medicine, 2013

BCT Taxonomy v1

- Applies to an **extensive** range of behaviour change interventions
- Agreed by an **international consensus** to be potential active components of interventions
 - 400 participants from 12 countries
- **Clearly labelled, well defined, distinct, precise**; can be used with confidence by a range of disciplines and countries
- **Hierarchically organised** to improve ease of use Cane et al, BJHP, 2014



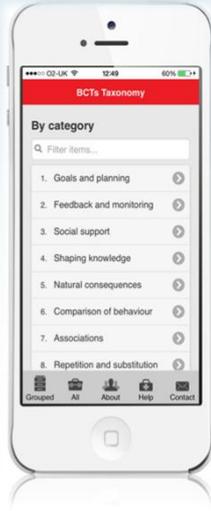
BCT Taxonomy v1: 93 items in 16 groupings

Page	Grouping and BCTs	Page	Grouping and BCTs	Page	Grouping and BCTs
1	1. Goals and planning 1.1. Goal setting (behavior) 1.2. Problem solving 1.3. Goal setting (outcome) 1.4. Action planning 1.5. Review behavior goal(s) 1.6. Discrepancy between current behavior and goal 1.7. Review outcome goal(s)	8	6. Comparison of behaviour 6.1. Demonstration of the behavior 6.2. Social comparison 6.3. Information about others' approval	16	12. Antecedents 12.1. Restructuring the physical environment 12.2. Restructuring the social environment 12.3. Avoidance/reducing exposure to cues for the behavior 12.4. Distraction 12.5. Adding objects to the
		9	7. Associations 7.1. Prompts/cues		

No.	Label	Definition	Examples
1. Goals and planning			
1.1	Goal setting (behavior)	Set or agree on a goal defined in terms of the behavior to be achieved <i>Note: only code goal-setting if there is sufficient evidence that goal set as part of intervention; if goal unspecified or a behavioral outcome, code 1.3, Goal setting (outcome); if the goal defines a specific context, frequency, duration or intensity for the behavior, also code 1.4, Action planning</i>	Agree on a daily walking goal (e.g. 3 miles) with the person and reach agreement about the goal Set the goal of eating 5 pieces of fruit per day as specified in public health guidelines



The BCTTv1 smartphone app



- Fully searchable version of BCTTv1
- Search by BCT label, BCT grouping or alphabetically
- Increases familiarity with the taxonomy
- Increases speed and recall of BCT labels and definitions



Search for: BCTs



[bcts.23.co.uk*](http://bcts.23.co.uk)



Search for: BCTs*



[bcts.23.co.uk*](http://bcts.23.co.uk)

* You'll need an internet connection to use the app



Online Training

Home About Updates



Welcome

The Behaviour Change Technique Taxonomy – a resource for intervention designers, researchers, practitioners, systematic reviews and all those wishing to communicate the content of behaviour change interventions.

Login

New User?



email

password (forgot?)

[login](#)

“ Tasks and session materials made a great combination ”

Tutorial trainee, Cambridge UK

www.bct-taxonomy.com

BCT methodology used to

- Identify **effective BCTs** and theoretically coherent combinations of BCTs in reviews
 - e.g. Michie et al, 2009; Dombrowski et al, 2012; Ivers et al, 2014
- Digital interventions: **Investigate content**
 - e.g. Webb et al, 2010, *Journal of Medical Internet Research*
 - Michie, Free & West (2013) Characterising the 'Txt2Stop' smoking cessation text messaging intervention in terms of behaviour change techniques. *Journal of Smoking Cessation*
- Digital interventions: **Develop**
 - Brown, Michie et al. Randomised trial of an internet-based smoking cessation intervention (StopAdvisor) in smokers with higher and lower socioeconomic status. *Lancet Respiratory Medicine*.



Combining BCTs and theory

Translational Behavioral Medicine
September 2012, Volume 2, Issue 3, pp 263-275

Development of StopAdvisor

Susan Michie DPhil, Jamie Brown PhD, Adam W A Geraghty PhD, Sascha Miller BSc, Lucy Yardley PhD, Benjamin Gardner DPhil, Lion Shahab PhD, Andy McEwen PhD, John A Stapleton MSc, Robert West PhD

Download PDF (313 KB) View Article



Addictive Behaviors

Volume 37, Issue 12, December 2012, Pages 1365-1370



A pilot study of StopAdvisor: A theory-based interactive internet-based smoking cessation intervention aimed across the social spectrum

Jamie Brown^a, Susan Michie^{b,c}, Adam W.A. Geraghty^d, Sascha Miller^d, Lucy Yardley^d, Benjamin Gardner^a, Lion Shahab^a, John A. Stapleton^a, Robert West^{a,c}

Current work
2014-17



Theories and Techniques of Behaviour Change

Susan Michie¹,
Marie Johnston², Alex Rothman³, Mike Kelly⁴, Marijn de Bruin²
2014-2017

- To develop a methodology for linking BCTs to theoretical mechanisms of action
 - Systematic review: what does the literature tell us?
 - Expert consensus
 - Triangulation



The Team:



Marie Johnston
Professor Emeritus
University of Aberdeen



Marijn de Bruin
Chair in Health Psychology
University of Aberdeen



Susan Michie
Professor of Health
Psychology
University College
London



Alex Rothman
Professor of Psychology
University of Minnesota



Mike Kelly
Director of Centre for
Public Health
NICE
/ University of Cambridge



Rachel Carey
Research Associate
University College
London



Lauren Connell
Research Assistant
University College
London



Summary

- Social psychology
 - has an important contribution to improving health and
 - is likely to benefit from engaging with health psychology
- Room for improvement in developing and applying our theories
- Developing interventions to change behaviour strengthened by
 - theoretical frameworks
 - specifying in terms of behaviour change techniques
 - linking behaviour change techniques to theoretical mechanisms of action

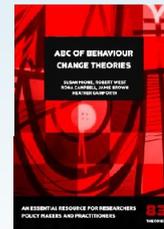
Acknowledgements

- Key collaborators in this work
 - Prof Robert West, UCL
 - Prof Marie Johnston, Aberdeen
 - Prof Rona Campbell, Bristol
 - Dr Andy Prestwich, Leeds
 - Health Psychology Research Group
- Key funders



For more information

- Susan Michie
 - s.michie@ucl.ac.uk
- Books
 - www.behaviourchangewheel.com
 - www.behaviourchangetheories.com
- UCL Centre for Behaviour Change
 - www.ucl.ac.uk/behaviour-change
 - Summer School 2015



ADDITIONAL SLIDES

Digital interventions ...

- Present enormous opportunities to support behaviour change
 - Allow interventions that are
 - in “real” time and context
 - tailored to the individual, setting and the moment
 - interactive and adaptive
 - engaging and rewarding
 - Generate large amounts of data
 - continuous and rapid cycles of testing and adaptation

Can target the key drivers of behaviour ...

Capability

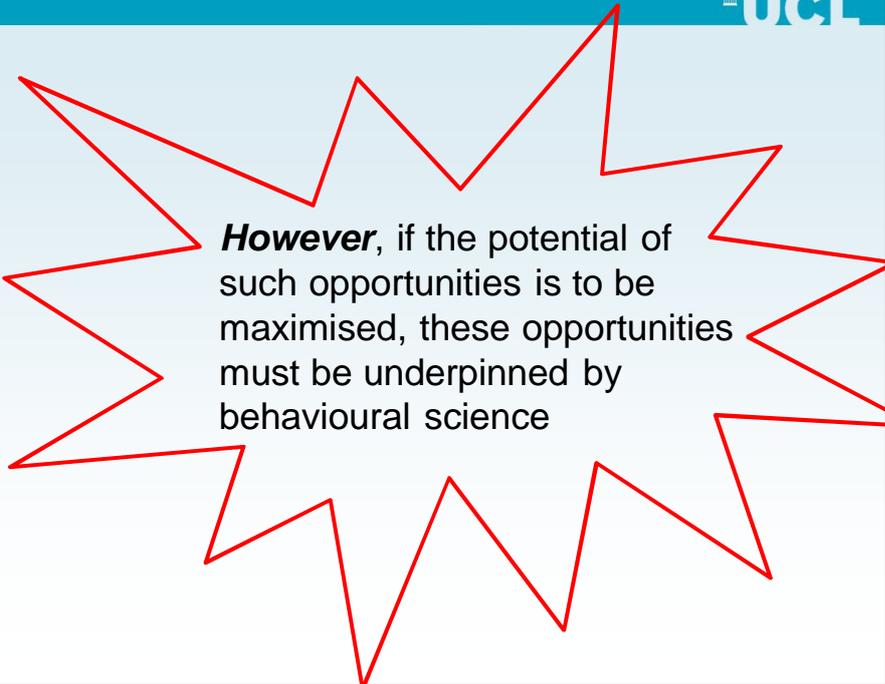
e.g. self-regulatory skills such as goal setting, self-monitoring, action planning, distraction

Motivation

e.g. messages to boost self-confidence, make long-term rewards more immediate and vivid, show progress

Opportunity

e.g. provide social support, online advice, up-to-date information about cycle routes, food calories ...



However, if the potential of such opportunities is to be maximised, these opportunities must be underpinned by behavioural science

Smartphone apps

- Approx 1/5 smartphone users use an app to change their behaviour
- Tend not to be based on theory nor evaluated scientifically
 - Cowan et al, 2013; Pagoto et al, 2013
- Analysis of 167 top-ranked apps for physical activity into behaviour change techniques
 - Cowan et al, *Am J Prev Med*, 2014
 - 1-13 BCTs; mean 4.2 (sd 2.4); median 4

Table 1. Prevalence of behavior change techniques in top-ranked physical activity apps in the “health and fitness” category

Behavior change technique	<i>n</i>	Proportion
Provide instruction on how to perform behavior	111	0.66
Model/demonstrate the behavior	88	0.53
Provide feedback on performance	83	0.50
Goal setting—behavior	63	0.38
Plan social support/change	61	0.37
Information about others' approval	46	0.28
Goal setting—outcome	40	0.24
Prompt review of behavioral goals	31	0.19
Facilitate social comparison	25	0.15
Prompt review of outcome goals	22	0.13
Set graded tasks	22	0.13
Provide information on where and when to perform the behavior	18	0.11
Prompt self-monitoring of behavior	17	0.10
Prompt self-monitoring of behavioral outcomes	16	0.10

Teach to use prompts/cues	11	0.07
Prompt rewards contingent on effort or progress toward behavior	10	0.06
Provide rewards contingent on successful behavior	10	0.06
Action planning	6	0.04
Information on consequences of behavior to the individual	6	0.04
Prompting focus on past success	5	0.03
Information on consequences of behavior in general	4	0.02
Stimulate anticipation of future rewards	4	0.02
Environmental restructuring	2	0.01
Normative information about others' behavior	1	0.01
Relapse prevention/coping planning	1	0.01
Shaping	1	0.01

Conclusions

- limited number of BCTs
- educational and motivational, rather than self-regulatory e.g. action planning

Smartphone apps for smoking cessation

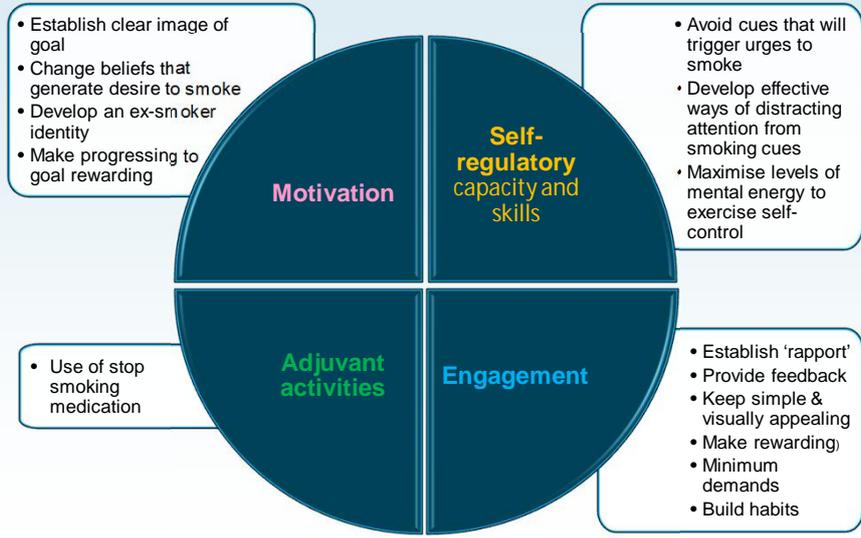


- There is a burgeoning of smartphone apps available for smokers wanting help stopping
 - **179** smoking cessation apps on iTunes App Store alone (2012)
 - iTunes 30% app market
 - **One** published RCT
 - Buller et al Telemed J E Health. 2014;20:206-14

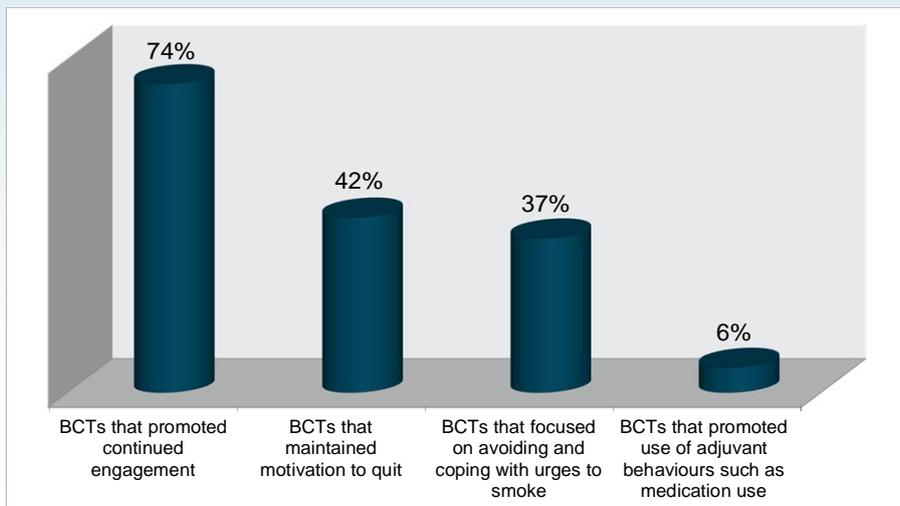
What behaviour change techniques do they use?

- Content independently coded for **54** features
 - 19 BCTs, 26 design features, 9 engagement features
- **75%-85% agreement** between coders on inclusion of features
 - discrepancies readily resolved

Examples of BCTs by their function



Results: analysis by behaviour change technique



Text Messaging: Txt2Stop: effective intervention



THE LANCET

Search for in All Fields [Advanced](#)

[Home](#) | [Journals](#) | [Specialties](#) | [Clinical](#) | [Global Health](#) | [Audio](#) | [Conferences](#) | [Information for](#) | [Help](#)

The Lancet, Volume 378, Issue 9785, Pages 49 - 55, 2 July 2011 [< Previous Article](#) | [Next Article >](#)
 doi:10.1016/S0140-6736(11)60701-0 [Cite or Link Using DOI](#)
 This article can be found in the following collection(s): [Public Health: Respiratory Medicine \(Respiratory medicine-other\)](#)
 Published Online: 26 June 2011

Smoking cessation support delivered via mobile phone text messaging (txt2stop): a single-blind, randomised trial

Dr Caroline Free PhD [ORCID](#), Rosemary Knight RGN [ORCID](#), Steven Robertson BA [ORCID](#), Robyn Whittaker MPH [ORCID](#), Phil Edwards PhD [ORCID](#), Weerawat Chonwattana MSc [ORCID](#), Prof Anthony Rodgers PhD [ORCID](#), Prof John Cairns PhD [ORCID](#), Prof Michael G Kenward PhD [ORCID](#), Prof Ian Roberts PhD [ORCID](#)

We know it was effective but why? First step is to identify component BCTs

Txt2Stop BCT analysis

- 899 texts delivered 34 BCTs
 - 218 (24%) aimed to maintain **motivation** to remain abstinent
 - 87 (10%) to enhance **self-regulatory capacity or skills**
 - 39 (4%) to promote use of **adjuvant behaviours** such as using stop-smoking medication
 - 24 (22%) were general **communication** techniques
 - 552 (61%) to maintain **engagement with the intervention**

Michie, Free & West (2013) Characterising the 'Txt2Stop' smoking cessation text messaging intervention in terms of behaviour change techniques. *Journal of Smoking Cessation*.

StopAdvisor : an internet-based intervention to help smokers to stop



The Study Team

UCL: Robert West, Susan Michie, Jamie Brown, Ben Gardner, Lion Shahab

University of Southampton: Lucy Yardley, Adam Geraghty, Sascha Miller

Why Develop a New Internet Intervention?

- Reviews noted heterogeneity in efficacy, quality and design e.g. Civljak et al, 2010; Myung et al, 2009; Shahab & McEwen, 2009; Etter, 2006
- Health inequalities: smoking hits low SES harder
- Scope for improvement
 - Lack of data relating to long-term abstinence with biochemical verification
 - Little usability testing by potential users
- Need for the 'black box' of internet-based smoking interventions to be opened e.g. Strecher, 2008

Developed on the basis of ...

1. **Evidence** from smoking and behavioural science on efficacy of particular BCTs
 - Shabab & McEwen, 2009; Michie, Churchill & West, 2010; reviews and observational data from the NHS Stop Smoking Services
2. **Theoretical principles** from PRIME theory
 - West & Brown, 2013
3. Principles of **website design** identified by study team
4. Usability testing with **lower SES smokers**

Intervention Content



- Offers ongoing automated behavioural support for smoking cessation
 - an automated **advisor** to help smokers stop using **structured quit plan** and a **ready source of information**
 - delivers up to 33 evidence- or theory-based BCTs (Michie et al, 2012)
 - e-mail reminders and texts that help them in stressful and social situations, and to **sign-in regularly** for new online support sessions

Principle / BCT	Intervention content	Website design
Construct personal rule to generate strong resolve /BM8 Strengthen ex-smoker identity	Introduction of motto: 'Not a puff, no matter what' & image to support	Image attractive; simple motto; interactive – use site, emails & texts to deliver

Evaluation in an RCT

- Randomised to
 - intervention or information-only control condition
- >4600 smokers
 - 38% never used any form of support
 - behavioural or pharmacological
 - 48% from low 'Routine and manual' occupational groups
- Primary outcome measure
 - self-report of 6 months of continuous abstinence verified in subsample by expired-air CO or saliva cotinine



Primary outcome: 6 months abstinence

	StopAdvisor	Brief advice control	Adj. relative risk (95% C.I.)	%-point difference (95% C.I.)	P-value
Higher SES	11.9% (147/1233)	12.6% (156/1238)	0.97 (0.78 to 1.19)	-0.68 (-3.27 to 1.91)	0.75
Lower SES	8.3% (90/1088)	6.1% (64/1054)	1.43 (1.05 to 1.96)	2.20 (0.02 to 4.38)	0.02

Usage	StopAdvisor (N=2321)	Brief advice control (N=2292)	Mean difference (95% C.I.)
Mean (SD)			
Log-ins			
Higher SES	5.0 (6.2)	1.4 (0.7)	3.6 (3.2 to 3.9)***
Lower SES	4.1 (5.7)	1.3 (0.6)	2.9 (2.5 to 3.2)***
Total time (mins)			
Higher SES	26.9 (38.9)	1.3 (3.2)	25.6 (23.5 to 27.8)***
Lower SES	22.1 (34.4)	1.1 (2.5)	21.1 (19.0 to 23.1)***
Total page views			
Higher SES	93.1 (119.8)	6.1 (5.2)	87.0 (80.3 to 93.7)***
Lower SES	75.5 (105.0)	5.3 (4.1)	70.2 (64.0 to 76.5)***

The interactive StopAdvisor website ...

- Is effective as an aid to smoking cessation among lower but not higher SES smokers
- Results in greater usage as compared with a static, brief advice website



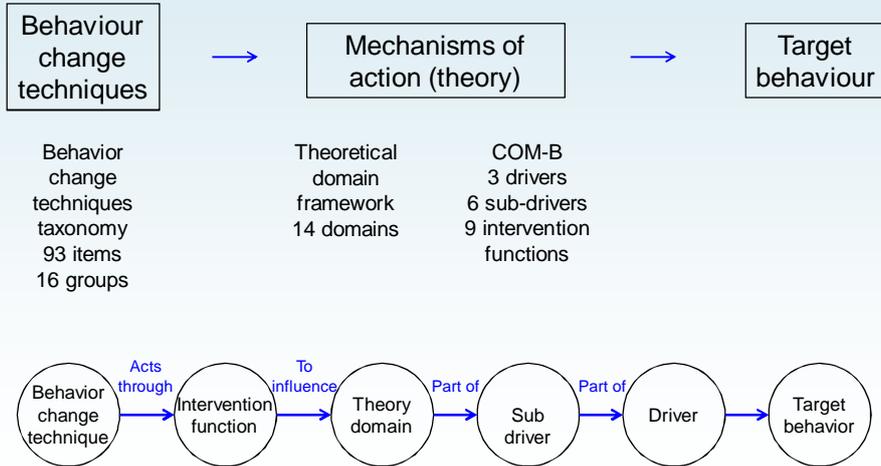
Conclusions

- Interventions, including digital interventions, have great potential to support behaviour change
- This potential will only be realised if development and evaluation are informed by the **science of behaviour change**
 - evidence about what works, for whom, in what circumstances
 - theoretical principles of motivation, self-regulation and engagement
 - specifying component techniques so they can be replicated

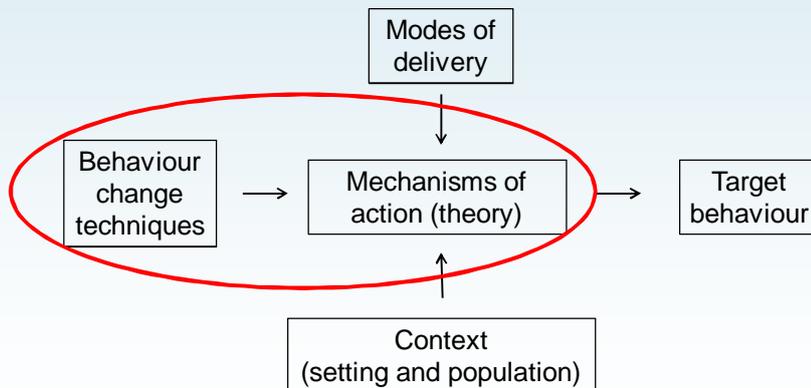
Building an Ontology of Behaviour Change

- A structure that systematically represents and organises the essential elements of behaviour change interventions
 - Codifies our collective knowledge
 - Reflects consensus on concepts, terms, relationships
 - Specifies and formalises them
 - Collaboration with information and computer scientists

Ontology of Behavior Change, SBM, 2014



An Ontology of Behaviour Change: 5 key domains



Michie, Johnston, Rothman, Kelly, de Bruin. 2014-17. MRC.

Next steps

- Develop a Behaviour Change Ontology
- Establish an integrated human-computer expert network to continuously advance and update knowledge using the BC Ontology
- Using the BC Ontology,
 - create an open-access, systematised ‘clearinghouse’ of continuously updated evidence-based intervention components
 - that can be used to rapidly develop and optimise real-world behaviour change interventions